

CUSTOMER CASE STUDY

GRIFF AVIATION



Griff Aviation develop industrial heavy-lifting drones for several industries internationally, including power companies, major construction projects, ports, and offshore operations. The company has developed a unique UAS technology and combine this with unrivalled construction quality and uncompromised safety to deliver exceptional performance.

With increasing demands for efficiency, traceability, documentation and quality throughout the value chain, GRIFF Aviation identified the need for a new business management system that could support them on their journey. They chose RamBase, here's why.

KEY HIGHLIGHTS

Since implementing RamBase, Griff Aviation has achieved

100%

Inventory accuracy

200%

Increase of production capacity



Calculate production costs exactly at every step of the way.



Secured investments and government grants



The ability to perform quality control with greater precision.

1

STRATEGY

TECHNOLOGY THAT ALIGNS WITH BUSINESS VALUES AND AMBITIONS

For smaller businesses that are in the midst of a scale-up phase or experiencing rapid growth, the focus shifts from survival to expansion. With the influx of new customers, increased demand for products or services, and the need to manage a growing team, it becomes essential to have holistic systems in place that can support this growth.

In the case of GRIFF Aviation, they needed a system to elevate their business operations, prepare for their rapid, forecasted growth, and to compete with industry giants in a highly regulated industry.

What RamBase delivered

Implemented within the required 4 months and on budget

GRIFF Aviation is live and the rewards are significant. They have everything they need to get started and the platform is ready for further development when they need it and are ready to do so.

Full ERP functionality

RamBase provides industry specific functionality for the demands of the aerospace and defence supply chain.

A platform for growth

Users can be added or removed in minutes and applications can be integrated to extend functionality as required.

Meets the vision for the business

With systems and processes in place that are normally associated with much larger companies, in preparation of their ambitious expansion plans.

Win more customers

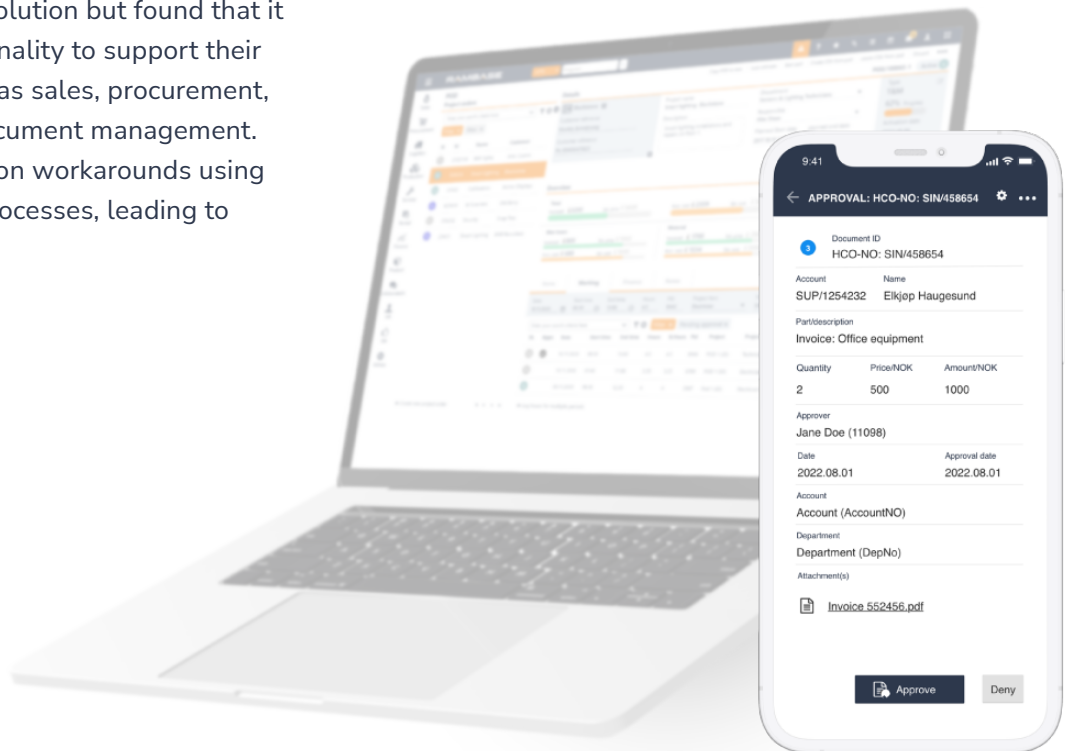
Facilitates business growth and most importantly the solution has been an enabler to help them to win major new customer wins that they wouldn't otherwise have been qualified to bid for.

Secures investor interest and government funding

By being able to demonstrate a structured, compliant business ready for growth and they could demonstrate a snapshot of the health of the business through its systems and dashboards in an instant.

2 BUSINESS BENEFITS MAKING THE SWITCH TO RAMBASE

GRIFF Aviation was utilising a cloud-based accounting and financial management solution but found that it lacked the necessary functionality to support their end-to-end processes, such as sales, procurement, production, logistics, and document management. As a result, they had to rely on workarounds using spreadsheets and manual processes, leading to inefficiencies.



SECURING COMPETITIVE ADVANTAGE

To stay competitive in the global market and expand their enterprise customer base, GRIFF Aviation required a complete Enterprise Resource Planning (ERP) solution that could help them meet the demands of the aerospace and defence industry, with industry compliant functionality including full traceability at the product and component levels, quality management, and document management for compliance.



FUTURE-PROOF PLATFORM

The company has ambitious plans for future growth, underlining the importance of ensuring that the new system is scalable in line with their expected expansion.

3

SUPPORT

IMPLEMENTED WITH EXPERTS


Arribatec has an outstanding reputation in Norway and has expanded throughout Europe. Its competitive edge is attributed to its skilled solutions specialists with industry expertise, in combination with best-in-class solutions that offer tangible business value. As a result, the Arribatec Group is one of the fastest-growing IT suppliers in the Nordic region and is currently listed on the Oslo Stock Exchange.

Arribatec is the leading solution provider partner for RamBase Cloud ERP in Norway. RamBase Cloud ERP is an industry-fit system, ideally suited to specialist manufacturers who supply to the aerospace industry with features such as end-to-end supply chain visibility, complex bills of material handling and traceability at item level. Additionally, it provides cloud hosting with the highest tier of industry security, with datacentres located in Norway.

Arribatec stands out from other ERP solution providers by having built-in industry functionality and standard processes which guarantees a speedy go-live implementation, which can be measured in weeks, and offers full ERP functionality that includes modules for CRM, Sales, Production, Procurement, Logistics, HR, Quality, Product Lifecycle Management, and Finance.

GRIFF Aviation needed a solution that could be implemented quickly to support major contract bids and minimise disruption in its operations.

When GRIFF Aviation made the decision to implement RamBase Cloud ERP, Leif Johan Holand, CEO of GRIFF Aviation, highlighted that the system's flexibility and ability to meet their needs, as well as Arribatec's combined knowledge and experience were the key factors that influenced their decision.



“ We were looking for a system that was suitable for our business and that was flexible and could help us manage our critical business functions and support further growth. After considering several options, we realized that RamBase Cloud ERP was the best. ”

Leif Johan Holand, CEO of GRIFF Aviation.

4 THE RESULTS

The implementation has delivered to promise their functional requirements and most importantly is supporting critical success factors that will enable them to meet their long-term business goals.

GRIFF Aviation has experienced significant enhancements in their overall operational efficiency and decision-making capabilities.

The system has enabled GRIFF Aviation to:

- **Ensure 100% full traceability** of products throughout the value chain and perform quality control with greater precision. They are currently bidding on major contracts that they wouldn't otherwise qualify for.
- **Increase production capacity by 200%** - for finished products (drones). Supported by fully integrated manufacturing functionality in RamBase, it directs each user's daily activities and simplifies the completion of business processes with its visual structured workflows.
- **Achieve 100% inventory accuracy.** The system provides complete control over their warehouse, streamlines procurement and logistics processes, and seamlessly integrates the picking and scanning of parts from the warehouse with RamBase, providing updates in real-time.
- **Calculate production costs exactly at every step of the way.** This wasn't possible with the previous system. The new system ensures cost control and provides for accurate costing to support rapid response to bids, ensuring that they meet their profit goals.
- **Secure investment and government grants.** The new system provides the customer with a comprehensive overview of all key metrics related to sales, logistics, production, finance, procurement, and quality. The information is presented in user-friendly role specific dashboards across various tabs on the main opening page. This feature enables the customer to track their progress and measure KPIs for achieving business objectives. Furthermore, this functionality supports each user's daily activities and simplifies the completion of business processes with its visual structured workflows. This delivered the extra gain of being able to present a snapshot of the overall "health" of the business, creating a compelling case for investment. RamBase is a cloud ERP solution, with anytime, anywhere access and enabled presentations offsite with real-time data-driven insights.
- **Achieve Zero (0%) Errors in Payroll Runs.** To facilitate salary calculation, RamBase has been integrated with payroll by gathering data on worked time from within RamBase. Additionally, electronic incoming invoices and bank integration have been established to support efficient payment processing.

Thanks for reading!

We look forward to bringing you more industry insights this year. If you have any questions regarding how to start future-proofing your operations, **our team is here to help.**

[Contact us](#)

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Give us a call +47 52 76 34 10

About RamBase

RamBase is a cloud-based ERP system that helps businesses within manufacturing and distribution gain control over their entire value chain from sales to production to delivery. Built on a future-proof platform, RamBase is a flexible Software-as-a-Service solution with rich industry features that are delivered by certified partners with extensive industry knowledge. Don't settle for less; RamBase supports your whole organization.

- ✓ Intuitive Sales & Operation Planning tools
- ✓ Flexible and Lean Production
- ✓ Complex BOM made easy
- ✓ Never compromise on quality
- ✓ Documentation ready in seconds
- ✓ End-to-end visibility

[Click here to visit our website for more information](#)

RAMBASE