

## Plan and Promise

## MTO Replenishment

	Make-to-order	Design	Sell	Source	Fabrication	Assembly	Deliver	Service	
Apps	In process	Replenishment Buffer					Fulfilment		
ATP		• (Quoting process concluded)						concluded)	
LTC	<b>✓</b>	<ul> <li>Replenishment based on production orders, MTO</li> <li>Cascading requirements handled in production planning and procurement requirements application.</li> <li>Procure and receive in stock.</li> </ul>				<ul> <li>Create order</li> <li>Check lead time and availability in the lead time calculator during order entry, can be based on supplier quotes</li> <li>Confirm</li> </ul>			
PUR	<b>✓</b>								
FCC									
SOP							Create production order in production plan		
REO							Wait for procure: Produce	ment	
OOV	<b>✓</b>				Deliver				